

OUR COMPANY

We are a Maine-based professional software consulting firm founded in 1982. We have successful client relationships that have spanned decades by providing the highest quality technical services from our long-term permanent staff of expert consultants.

OUR COMMITMENT

One of the easiest ways to lose a good reputation is to attempt projects that lie outside our field of expertise. When we propose our services, we only deliver the highest quality possible. If you require skills that lie beyond our ability to achieve this level of quality, we will recommend, refer, or obtain other resources to ensure the success of your project. We believe this fosters a stronger relationship based on honesty and integrity.

OUR LEADERSHIP

Here are a few questions you should consider asking service providers. Call us to find out how we respond to these:

“Do you specialize in software services, or do you spread your resources across multiple fields?”

“Are you a service provider or a broker of services?”

“Can you independently suggest the best solution, or are you affiliated with particular vendors?”

“What is the depth and breadth of your expertise in multiple industries and technical environments?”

“Are your estimates trustworthy?”

WHY MASON ASSOCIATES?

27 Year Reputation of Providing Quality Services

- ⇒ Long Record of Success Demonstrates Stability for the Future
- ⇒ Very High Percentage of Repeat Business
- ⇒ Multi-Year Client Relationships
- ⇒ Consistent Focus on Software Expertise

Knowledgeable and Experienced Staff

- ⇒ Over 200 Years of Accumulated Information Systems Experience
- ⇒ Extensive Permanent Long-Term Staff Allows For Support Continuity
- ⇒ Independent Package and Application Expertise Without Sales Commission Influence

Limited Risk

- ⇒ Full Range of Services Designed to Cover Any Client Requirement
- ⇒ Clients Invest in a Professional Organization Rather Than an Individual

Consistent Project Methodology

- ⇒ Proprietary Estimating Toolset
- ⇒ Standard Project Documents
- ⇒ Tool-Based Project Management
- ⇒ Comprehensive Development Approach

Client List Spans All Industries

- ⇒ Ability to Suggest Solutions Encountered in Other Settings

Competitively Priced

- ⇒ Delivering High Quality Business Solutions at a Cost Few Consulting Firms Can Match



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COMMITTED TO SOFTWARE
CONSULTING EXCELLENCE

CONSULTING & MANAGEMENT SERVICES



- ⇒ Strategic/Tactical IT Business Plans
- ⇒ Software Package Analysis/Selection
- ⇒ Comparative/Feasibility Studies
- ⇒ Project Management
- ⇒ World Wide Web Authoring and Assessment, E-Commerce
- ⇒ IBM Software Consulting Business Partner
- ⇒ Microsoft Registered Partner
- ⇒ Package Expertise: Jack Henry, Mapics, DCMS, Tier, SIS, Daprex, Logician/Centricity, ProClick/MediClick, Microsoft Dynamics

DEVELOPMENT & INTEGRATION SERVICES



Midrange Platforms - i5, iSeries, AS/400

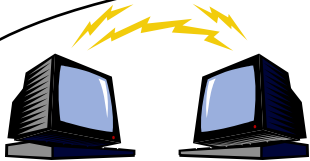
- ⇒ Languages: ILE/RPG, RPG/400, RPG II, COBOL, SQL/400
- ⇒ Tools: WDS, WDSC, WebFacing, RDi, EGL
- ⇒ Environments: i5/OS, OS/400, S36EE

Other Environments - Microsoft, Oracle, Web, etc.

- ⇒ Databases: SQL Server, Access, Oracle
- ⇒ Languages: Visual Basic, PL/SQL, Java, C, C++
C#, Crystal Reports, EGL
- ⇒ Servers: WebSphere, WebSphere Application Server
- ⇒ Technologies: .NET, ASP
- ⇒ Tools: Oracle Reports/Forms, Toad, WebSphere Studio, RDi for SOA, FrontPage, SharePoint
- ⇒ Web: JavaScript, JSP, JavaBeans, HTML, XML
- ⇒ Operating Systems: Windows, Unix



INFRASTRUCTURE & TECHNOLOGY SERVICES



- ⇒ Capacity Planning/Tuning
- ⇒ System Administration, Configuration & Security
- ⇒ Software Installation and Setup
- ⇒ Database Administration/Data Conversion
- ⇒ Disaster Recovery Planning/Contingency Planning/Replication
- ⇒ Firewall and Print Server Configuration
- ⇒ HTTP Server and IFS Configuration
- ⇒ FTP, VPN Setup/Tuning
- ⇒ Protocols – TCP/IP, PPTP, APPC, SNA

OUR CLIENTS

(PAST AND PRESENT)

Nationally Recognized Companies

Bath Iron Works
G. H. Bass
L. L. Bean
The Jackson Laboratory
Wright Express

Banking

Bangor Savings Bank
Camden National Corporation
Savings Bank of Maine
Tricorp Federal Credit Union

Health Services

Community Health & Counseling
MaineGeneral Medical Center
Central Maine Medical Center
Penquis
DFD Russell Medical Center
Washington Hancock CA

Manufacturing

Barber Foods
Huhtamaki
Tex Tech Industries

Pulp and Paper

Madison Paper
NewPage Corporation
Verso Paper

Retail/Wholesale

VIP Parts Tires & Service
Lumbercore

Transportation

Maine Turnpike Authority
AAA Northern New England

Other

Maine Public Service
Ability Resources Insurance
Unum