

OUR COMPANY

We are a Maine-based professional software consulting firm founded in 1982. We have successful client relationships spanning decades, achieved by providing the highest quality technical services from our long-term permanent staff of expert consultants.

OUR COMMITMENT

One of the easiest ways to lose a good reputation is to attempt projects that lie outside our field of expertise. When we propose our services, we deliver the highest quality possible. If you require skills that lie beyond our ability to achieve this level of quality, we will recommend, refer, or obtain other resources to ensure the success of your project; never over-selling our skills just to get business. We believe this fosters a stronger relationship based on honesty and integrity.

OUR LEADERSHIP

Here are a few questions you should consider asking service providers. Call us to find out how we respond to these:

“Do you specialize in software services, or do you spread your resources across multiple fields?”

“Are you a service provider or a broker of services?”

“Can you independently suggest the best solution, or are you affiliated with particular vendors?”

“What is the depth and breadth of your expertise in multiple industries and technical environments?”

“Are your estimates trustworthy?”

WHY MASON ASSOCIATES?

29-Year Reputation of Providing Quality Services

- ⇒ Long Record of Success Demonstrates Stability for the Future
- ⇒ Unparalleled High Percentage of Repeat Business
- ⇒ Multi-Decade Client Relationships
- ⇒ Consistent Focus on Software Expertise

Knowledgeable and Experienced Staff

- ⇒ Over 200 Years of Accumulated Information Systems Experience
- ⇒ Extensive Permanent Long-Term Staff Allows For Support Continuity
- ⇒ Independent Package and Application Expertise Without Influence

Limited Risk

- ⇒ Full Range of Services Designed to Cover Any Client Requirement
- ⇒ Clients Invest in a Skilled Professional Organization Rather Than an Individual

Consistent Project Methodology

- ⇒ Proprietary Estimating Toolset
- ⇒ Standard Project Documents
- ⇒ Tool-Based Project Management
- ⇒ Comprehensive Development Approach

Client List Spans All Industries

- ⇒ Exceptional Breadth as well as Depth
- ⇒ Ability to Suggest Solutions Encountered in Other Settings

Competitively Priced

- ⇒ Delivering High Quality Business Solutions at a Cost Few Consulting Firms Can Match



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COMMITTED TO SOFTWARE
CONSULTING EXCELLENCE

CONSULTING & MANAGEMENT SERVICES



- ⇒ Strategic/Tactical IT Business Plans
- ⇒ Software Package Analysis/Selection
- ⇒ Comparative/Feasibility Studies
- ⇒ Project Management
- ⇒ World Wide Web Authoring and Assessment, E-Commerce
- ⇒ IBM Software Consulting Business Partner
- ⇒ Microsoft Partner
- ⇒ Package Expertise: Jack Henry, Mapics, DCMS, Tier, SIS, Daprex, Logician/Centricity, ProClick/MediClick, Microsoft Dynamics

DEVELOPMENT & INTEGRATION SERVICES



Midrange – Power Systems, i5, iSeries, AS/400

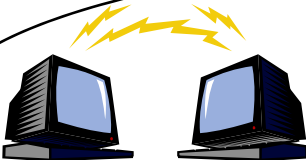
- ⇒ Languages: ILE/RPG, RPG III, RPG II, COBOL, SQL/400
- ⇒ Tools: WDS, WDSC, WebFacing, RDi, EGL, BRMS, iTera
- ⇒ Environments: i5/OS, OS/400, UDB, Rational

Other Environments - Microsoft, Oracle, Web, etc.

- ⇒ Databases: SQL Server, Access, MySQL, Oracle
- ⇒ Languages: Visual Basic, Crystal Reports, Java, C, C++, C#, EGL, PL/SQL
- ⇒ Servers: WebSphere, WebSphere Application Server
- ⇒ Technologies: .NET, ASP
- ⇒ Tools: Visual Studio, SharePoint, WebSphere Studio, FrontPage, RDi for SOA, Oracle Reports/Forms, GoAnywhere
- ⇒ Web: JavaScript, JSP, JavaBeans, HTML, XML
- ⇒ Operating Systems: Windows, Unix



INFRASTRUCTURE & TECHNOLOGY SERVICES



- ⇒ HW Capacity Planning/Tuning/Installation
- ⇒ System Administration, Configuration & Security
- ⇒ Operating System Installation and Upgrades
- ⇒ Database Administration/Tuning/Data Conversion
- ⇒ Disaster Recovery Planning/Contingency Planning/Replication
- ⇒ Firewall and Print Server Configuration
- ⇒ HTTP Server and IFS Configuration
- ⇒ Protocols – TCP/IP, PPTP, APPC, SNA
- ⇒ FTP, VPN Setup/Tuning
- ⇒ Virtualization

OUR CLIENTS

(PAST AND PRESENT)

Nationally Recognized Companies

Bath Iron Works
G. H. Bass
L. L. Bean
The Jackson Laboratory
Wright Express

Banking

Camden National Corporation
Savings Bank of Maine
The First Bancorp
Tricorp Federal Credit Union

Health Services

Central Maine Medical Center
Community Health & Counseling
MaineGeneral Medical Center
Penquis
Washington Hancock CA
DFD Russell Medical Center

Manufacturing

True Textiles
Barber Foods
Huhtamaki

Pulp and Paper

FutureMark Paper
Madison Paper
NewPage Corporation
Verso Paper

Retail/Wholesale

VIP Parts Tires & Service
Lumbercore

Transportation

Maine Turnpike Authority
AAA Northern New England

Other

Ability Resources Insurance
Bangor Daily News